ROADMAP FROM ETL TO RD

(\$1000+/WEEK)

- 1. Make a List of all the People you know in Real Estate.
 - a. Real Estate Brokers
 - b. Real Estate Agents
 - c. Property Management
 - d. Investors
 - e. Mortgage Loan Officers
 - f. Mortgage Loan Brokers
 - g. Title Company Reps/Owners
 - h. Home Warranty Reps
 - i. Home Inspectors
 - j. Home Appraisers
- 2. Business Owners / Managers (In charge of their OWN Schedule)
 - a. People You Look up to in Business (Successful)
- 3. MLM'ers (NETWORK MARKET EXPERIENCE)

GOALS:

- 1. Welcome Call to Every NEW IBO ON TEAM. (PROMOTE TRAINING Call)
- 2. Help New IBO's Get Promoted To CQ In 48 Hours!
- 3. Update ETL Tracker Everyday
- 4. 24 Personal Recruits ASAP



